## Town of Frisco - Monthly Sales Tax Report

| Summary | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 810,501 | 860,008 | 944,166 | 934,461 | 1,023,838 | 9.56\% | 89377 |
| February | 761,482 | 840,810 | 874,582 | 918,626 | 990,933 | 7.87\% | 72307 |
| March | 953,114 | 1,027,443 | 1,078,959 | 808,837 | 1,144,809 | 41.54\% | 335972 |
| April | 559,937 | 550,119 | 613,059 | 518,806 | 805,776 | 55.31\% | 286970 |
| May | 497,922 | 543,014 | 544,476 | 530,511 | 720,929 | 35.89\% | 190418 |
| June | 733,640 | 787,731 | 788,866 | 827,483 | 961,226 | 16.16\% | 133742 |
| July | 843,076 | 957,224 | 999,093 | 1,058,958 | 1,208,261 | 14.10\% | 149303 |
| August | 891,413 | 856,044 | 921,708 | 1,048,637 | 1,056,646 | 0.76\% | 8008 |
| September | 768,424 | 788,435 | 860,436 | 1,006,985 | 0 |  |  |
| October | 566,108 | 599,385 | 681,346 | 807,829 | 0 |  |  |
| November | 573,841 | 657,839 | 726,473 | 835,467 | 0 |  |  |
| December | 1,052,401 | 1,150,762 | 1,203,284 | 1,231,296.12 | 0 |  |  |
| Total | \$9,011,859 | \$9,618,814 | 0,236,448 | 0,527,896.78 | 7,912,418 | 19.05\% | 266,098 |

* Totals include late penalties \& interest...

| Arts \& Crafts | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 318 | 163 | 254 | 965 | 727 | -24.65\% |  | (238) |
| February | 244 | 30 | 536 | 879 | 1,369 | 55.76\% |  | 490 |
| March | 784 | 1,776 | 1,935 | 730 | 2,211 | 202.85\% |  | 1481 |
| April | 3,478 | 56 | 445 | 215 | 1,351 | 527.61\% |  | 1136 |
| May | 277 | 147 | 393 | 314 | 1,654 | 427.49\% |  | 1341 |
| June | 633 | 611 | 1,373 | 1,199 | 3,819 | 218.61\% |  | 2620 |
| July | 1,378 | 2,441 | 1,355 | 3,156 | 3,953 | 25.25\% |  | 797 |
| August | 5,595 | 5,767 | 5,054 | 2,086 | 2,998 | 43.71\% |  | 912 |
| September | 979 | 2,316 | 1,769 | 1,772 |  |  |  |  |
| October | 410 | 388 | 333 | 1,243 |  |  |  |  |
| November | 38 | 360 | 503 | 1,645 |  |  |  |  |
| December | 1,814 | 2,208 | 1,499 | 8,144 |  |  |  |  |
| Total | \$15,948 | \$16,263 | \$15,448 | \$22,348 | \$18,083 | 89.47\% | \$ | 8,539 |


| Automotive | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 34,626 | 28,339 | 28,807 | 33,643 | 32,976 | -1.98\% | (667) |
| February | 23,245 | 23,055 | 23,508 | 25,355 | 29,596 | 16.73\% | 4241 |
| March | 25,450 | 23,886 | 23,196 | 25,275 | 32,534 | 28.72\% | 7259 |
| April | 23,487 | 23,770 | 32,247 | 21,616 | 34,394 | 59.12\% | 12778 |
| May | 24,989 | 25,517 | 25,006 | 26,013 | 30,717 | 18.08\% | 4704 |
| June | 31,874 | 28,383 | 25,726 | 31,137 | 35,946 | 15.44\% | 4809 |
| July | 32,522 | 31,531 | 36,953 | 38,164 | 51,819 | 35.78\% | 13655 |
| August | 34,581 | 31,222 | 36,764 | 35,515 | 46,274 | 30.29\% | 10758 |
| September | 27,669 | 27,763 | 35,314 | 43,572 |  |  |  |
| October | 41,342 | 35,628 | 47,744 | 49,885 |  |  |  |
| November | 32,893 | 31,984 | 34,696 | 45,833 |  |  |  |


| 30,384 | 31,580 | 37,192 | 46,922 |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 363,062$ | $\$ 342,658$ | $\$ 387,153$ | $\$ 422,930$ | $\$ 294,256$ | $24.31 \%$ |


| Clothing | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | 2021 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 8,757 | 12,634 | 10,974 | 8,683 | 9,565 | 10.16\% |  | 882 |
| February | 11,819 | 9,995 | 12,340 | 9,687 | 9,156 | -5.48\% |  | (531) |
| March | 16,478 | 14,832 | 17,297 | 8,999 | 17,792 | 97.71\% |  | 8793 |
| April | 5,047 | 8,061 | 7,389 | 2,777 | 8,813 | 217.34\% |  | 6036 |
| May | 11,026 | 10,686 | 8,576 | 5,873 | 12,474 | 112.38\% |  | 6600 |
| June | 16,222 | 19,307 | 14,644 | 18,550 | 21,848 | 17.78\% |  | 3299 |
| July | 22,573 | 20,945 | 23,270 | 23,241 | 26,607 | 14.48\% |  | 3366 |
| August | 19,487 | 23,539 | 16,874 | 15,826 | 20,750 | 31.12\% |  | 4924 |
| September | 20,336 | 23,046 | 28,611 | 19,907 |  |  |  |  |
| October | 11,300 | 11,144 | 9,737 | 14,560 |  |  |  |  |
| November | 8,621 | 8,977 | 8,743 | 10,061 |  |  |  |  |
| December | 19,570 | 21,637 | 23,660 | 22,862 |  |  |  |  |
| Total | \$171,236 | \$184,803 | \$182,116 | \$161,025 | \$127,005 | 35.64\% | \$ | 33,369 |


| Gifts | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 6,637 | 11,369 | 8,090 | 7,538 | 10,913 | 44.77\% |  | 3375 |
| February | 7,974 | 7,254 | 8,201 | 7,980 | 10,967 | 37.43\% |  | 2987 |
| March | 11,591 | 11,813 | 11,806 | 6,041 | 14,469 | 139.51\% |  | 8428 |
| April | 6,878 | 6,567 | 6,739 | 2,579 | 9,713 | 276.58\% |  | 7134 |
| May | 5,058 | 6,240 | 5,637 | 4,027 | 10,837 | 169.12\% |  | 6810 |
| June | 11,294 | 11,862 | 10,620 | 9,817 | 17,903 | 82.38\% |  | 8087 |
| July | 13,126 | 15,028 | 11,230 | 14,256 | 24,789 | 73.89\% |  | 10533 |
| August | 12,876 | 13,289 | 11,945 | 11,486 | 18,158 | 58.09\% |  | 6672 |
| September | 11,731 | 12,889 | 10,535 | 15,554 |  |  |  |  |
| October | 7,872 | 7,212 | 6,382 | 11,184 |  |  |  |  |
| November | 7,408 | 6,632 | 8,120 | 10,356 |  |  |  |  |
| December | 15,876 | 16,676 | 16,046 | 19,916 |  |  |  |  |
| Total | \$118,321 | \$126,831 | \$115,351 | \$120,733 | \$117,749 | 84.78\% | \$ | 54,025 |


| Grocery | $\underline{\mathbf{2 0 1 7}}$ | $\underline{\mathbf{2 0 1 8}}$ | $\underline{\mathbf{2 0 1 9}}$ | $\underline{\mathbf{2 0 2 0}}$ | $\underline{\mathbf{2 0 2 1}}$ |  |  |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- |
| January | 170,886 | 177,768 | 189,175 | 124,607 | $\mathbf{2 2 4 , 3 4 5}$ | $80.04 \%$ | 99738 |
| February | 165,669 | 173,670 | 188,245 | 196,616 | 223,758 | $13.80 \%$ | 27142 |
| March | 181,072 | 197,143 | 201,316 | 256,827 | 240,180 | $-6.48 \%$ | $(16647)$ |
| April | 142,933 | 130,291 | 136,680 | 126,813 | 166,471 | $31.27 \%$ | 39659 |
| May | 101,259 | 109,421 | 110,733 | 138,013 | 139,929 | $1.39 \%$ | 1916 |
| June | 119,132 | 147,908 | 143,192 | 173,379 | 181,200 | $4.51 \%$ | 7821 |
| July | 157,304 | 221,271 | 230,884 | 228,779 | 235,526 | $2.95 \%$ | 6747 |
| August | 272,161 | 173,636 | 186,261 | 219,067 | 220,143 | $0.49 \%$ | 1076 |
| September | 154,227 | 161,446 | 145,958 | 243,702 |  |  |  |
| October | 106,158 | 110,704 | 123,741 | 165,831 |  |  |  |
| November | 97,386 | 141,301 | 128,141 | 183,993 |  |  |  |
| December | 259,177 | 208,191 | 222,570 | 250,265 |  | $11.44 \%$ | $\$$ |
| Total | $\$ 1,927,364$ | $\$ 1,952,750$ | $\$ 2,006,896$ | $\$ 2,307,891$ | $\$ 1,631,552$ | 167,451 |  |


| Health \& Beauty | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 3,561 | 7,074 | 6,398 | 6,005 | 4,989 | -16.92\% | (1016) |


| February | 7,724 | 3,295 | 3,023 | 2,673 | 3,817 | $42.80 \%$ | 1144 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| March | 6,870 | 5,994 | 9,221 | 6,794 | 10,330 | $52.04 \%$ | 3536 |
| April | 3,851 | 4,237 | 2,649 | 6,611 | 4,509 | $-31.79 \%$ | $(2102)$ |
| May | 3,680 | 3,077 | 2,849 | 1,438 | 5,294 | $268.22 \%$ | 3857 |
| June | 6,018 | 6,437 | 7,759 | 5,893 | 9,453 | $60.41 \%$ | 3560 |
| July | 3,744 | 3,916 | 3,097 | 4,925 | 5,699 | $15.71 \%$ | 774 |
| August | 3,721 | 3,187 | 4,900 | 5,083 | 5,397 | $6.18 \%$ | 314 |
| September | 5,453 | 8,540 | 7,137 | 11,549 |  |  |  |
| October | 2,710 | 3,513 | 3,044 | 4,502 |  |  |  |
| November | 2,826 | 2,621 | 18,600 | 4,383 |  |  |  |
| December | 6,916 | 13,527 | 9,980 | 11,853 |  |  |  |
| Total | $\$ 57,074$ | $\$ 65,418$ | $\$ 78,657$ | $\$ 71,708$ | $\$ 49,488$ | $25.53 \%$ | $\$$ |
|  |  |  |  |  |  |  | 10,066 |


| Home Furnishings | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 22,719 | 29,351 | 34,680 | 28,398 | 26,142 | -7.94\% |  | (2256) |
| February | 19,223 | 26,323 | 21,639 | 16,081 | 22,153 | 37.76\% |  | 6072 |
| March | 25,798 | 28,089 | 17,201 | 10,213 | 21,943 | 114.86\% |  | 11730 |
| April | 12,315 | 12,818 | 20,581 | 9,876 | 19,713 | 99.59\% |  | 9836 |
| May | 20,607 | 18,783 | 17,500 | 13,894 | 23,949 | 72.37\% |  | 10055 |
| June | 25,230 | 21,420 | 20,096 | 17,113 | 29,951 | 75.02\% |  | 12838 |
| July | 39,353 | 31,991 | 22,793 | 23,694 | 28,555 | 20.52\% |  | 4861 |
| August | 30,813 | 29,667 | 23,701 | 31,440 | 30,304 | -3.61\% |  | (1136) |
| September | 46,867 | 30,132 | 33,904 | 31,125 |  |  |  |  |
| October | 29,650 | 29,787 | 20,190 | 23,944 |  |  |  |  |
| November | 29,019 | 27,263 | 18,094 | 30,006 |  |  |  |  |
| December | 37,822 | 32,545 | 28,207 | 33,528 |  |  |  |  |
| Total | \$339,416 | \$318,169 | \$278,586 | \$269,312 | \$202,709 | 34.50\% | \$ | 51,999 |


| Home Improvemen | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 22,471 | 19,894 | 40,997 | 40,467 | 45,173 | 11.63\% |  | 4706 |
| February | 1,091 | 44,950 | 27,399 | 36,989 | 44,204 | 19.50\% |  | 7215 |
| March | 41,251 | 37,378 | 45,890 | 41,262 | 46,842 | 13.52\% |  | 5580 |
| April | 34,112 | 36,382 | 51,542 | 83,868 | 60,485 | -27.88\% |  | (23383) |
| May | 41,625 | 58,853 | 48,507 | 57,018 | 74,993 | 31.52\% |  | 17975 |
| June | 63,439 | 74,330 | 81,412 | 85,823 | 91,514 | 6.63\% |  | 5691 |
| July | 45,246 | 63,318 | 62,789 | 78,257 | 81,975 | 4.75\% |  | 3719 |
| August | 56,190 | 65,861 | 68,658 | 85,877 | 84,449 | -1.66\% |  | (1428) |
| September | 67,264 | 69,828 | 78,183 | 64,177 |  |  |  |  |
| October | 48,019 | 59,644 | 61,071 | 63,477 |  |  |  |  |
| November | 38,337 | 41,359 | 54,511 | 69,938 |  |  |  |  |
| December | 43,967 | 68,225 | 68,000 | 82,152 |  |  |  |  |
| Total | \$503,012 | \$640,022 | \$688,960 | \$789,305 | \$529,634 | 3.94\% | \$ | 20,073 |


| Hotels \& Inns | $\underline{\mathbf{2 0 1 7}}$ | $\underline{\mathbf{2 0 1 8}}$ | $\underline{\mathbf{2 0 1 9}}$ | $\underline{\mathbf{2 0 2 0}}$ | $\underline{\mathbf{2 0 2 1}}$ |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 64,623 | 60,926 | $\mathbf{7 1 , 6 5 4}$ | 61,757 | $\mathbf{2 8 , 6 7 5}$ | $-53.57 \%$ | $(33082)$ |
| February | 75,564 | 65,361 | 68,088 | 52,671 | 39,902 | $-24.24 \%$ | $(12769)$ |
| March | 67,259 | 78,498 | 79,531 | 19,161 | 48,890 | $155.16 \%$ | 29729 |
| April | 27,374 | 20,071 | 23,463 | 15,775 | 14,473 | $-8.25 \%$ | $(1302)$ |
| May | 15,695 | 14,470 | 24,586 | 13,034 | 11,147 | $-14.48 \%$ | $(1887)$ |
| June | 34,961 | 37,018 | 24,472 | 24,929 | 24,321 | $-2.44 \%$ | $(607)$ |
| July | 54,072 | 56,072 | 45,554 | 26,430 | 45,169 | $70.90 \%$ | 18738 |


| 9915 |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| August | 46,517 | 52,877 | 39,550 | 24,898 | 34,813 | $39.82 \%$ | 9 |
| September | 38,566 | 34,959 | 31,724 | 24,366 |  |  |  |
| October | 21,741 | 21,835 | 19,262 | 14,731 |  |  |  |
| November | 17,926 | 23,560 | 23,824 | 16,496 |  |  |  |
| December | 54,167 | 77,427 | 52,638 | 32,922 |  |  |  |
| Total | $\$ 518,465$ | $\$ 543,074$ | $\$ 504,348$ | $\$ 327,170$ | $\$ 247,390$ | $3.66 \%$ | $\$$ |


| Liquor | $\underline{2017}$ | 2018 | $\underline{2019}$ | 2020 | $\underline{2021}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 34,908 | 37,193 | 36,342 | 36,632 | 48,079 | 31.25\% |  | 11447 |
| February | 38,396 | 39,724 | 36,712 | 32,818 | 50,486 | 53.83\% |  | 17668 |
| March | 38,847 | 42,443 | 43,026 | 33,761 | 51,577 | 52.77\% |  | 17816 |
| April | 19,673 | 19,296 | 21,210 | 28,278 | 28,676 | 1.41\% |  | 399 |
| May | 17,900 | 19,858 | 18,356 | 26,682 | 25,390 | -4.84\% |  | (1292) |
| June | 26,991 | 29,682 | 26,450 | 32,649 | 31,855 | -2.43\% |  | (794) |
| July | 34,824 | 38,594 | 36,692 | 45,040 | 44,334 | -1.57\% |  | (706) |
| August | 23,802 | 33,933 | 33,395 | 42,029 | 36,138 | -14.02\% |  | (5891) |
| September | 26,368 | 25,824 | 24,418 | 38,718 |  |  |  |  |
| October | 18,851 | 20,009 | 19,996 | 32,724 |  |  |  |  |
| November | 24,361 | 27,464 | 25,757 | 35,675 |  |  |  |  |
| December | 46,989 | 50,544 | 48,798 | 62,188 |  |  |  |  |
| Total | \$351,910 | \$384,564 | \$371,151 | \$447,193 | \$316,535 | 13.91\% | \$ | 38,646 |


| Marijuana | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 31,168 | 27,131 | 29,311 | 32,173 | 33,913 | 5.41\% |  | 1740 |
| February | 25,041 | 26,085 | 26,709 | 19,951 | 31,962 | 60.20\% |  | 12011 |
| March | 28,648 | 29,899 | 29,390 | 25,773 | 33,295 | 29.19\% |  | 7522 |
| April | 16,147 | 16,065 | 17,315 | 14,023 | 23,279 | 66.00\% |  | 9255 |
| May | 11,489 | 12,648 | 13,022 | 8,938 | 18,050 | 101.95\% |  | 9112 |
| June | 15,041 | 16,920 | 17,543 | 31,562 | 23,017 | -27.08\% |  | (8546) |
| July | 18,086 | 17,930 | 17,040 | 31,480 | 27,628 | -12.24\% |  | (3852) |
| August | 19,409 | 24,648 | 30,484 | 31,702 | 24,944 | -21.32\% |  | (6758) |
| September | 16,677 | 16,074 | 18,397 | 27,749 |  |  |  |  |
| October | 15,612 | 13,013 | 15,801 | 25,305 |  |  |  |  |
| November | 14,784 | 13,171 | 17,223 | 24,229 |  |  |  |  |
| December | 24,375 | 24,141 | 26,516 | 31,771 |  |  |  |  |
| Total | \$236,477 | \$237,725 | \$258,749 | \$304,657 | \$216,088 | 10.47\% | \$ | 20,485 |


| $\underline{\text { Office }}$ | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 2,984 | 3,640 | 4,385 | 6,033 | 12,404 | 105.60\% | 6371 |
| February | 3,231 | 2,799 | 3,480 | 5,166 | 9,947 | 92.54\% | 4781 |
| March | 3,862 | 3,882 | 4,815 | 6,882 | 12,416 | 80.42\% | 5534 |
| April | 2,453 | 3,248 | 2,861 | 4,575 | 9,745 | 113.00\% | 5170 |
| May | 3,104 | 3,188 | 3,407 | 4,491 | 8,116 | 80.69\% | 3624 |
| June | 4,482 | 4,436 | 3,176 | 7,165 | 11,069 | 54.49\% | 3904 |
| July | 3,302 | 3,446 | 2,755 | 7,582 | 12,234 | 61.36\% | 4652 |
| August | 3,265 | 3,818 | 3,891 | 10,338 | 11,557 | 11.79\% | 1219 |
| September | 4,539 | 4,089 | 6,172 | 11,423 |  |  |  |
| October | 3,434 | 3,471 | 4,569 | 9,450 |  |  |  |
| November | 3,364 | 3,296 | 4,570 | 10,534 |  |  |  |
| December | 6,278 | 8,999 | 10,651 | 30,778 |  |  |  |
| Total | \$44,298 | \$48,312 | \$54,731 | \$114,416 | \$87,487 | 67.50\% | 35,255 |


| Recreation | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 48,459 | 42,007 | 43,436 | 46,910 | 67,267 | 43.40\% |  | 20357 |
| February | 44,530 | 48,795 | 46,664 | 44,854 | 54,774 | 22.12\% |  | 9920 |
| March | 53,565 | 59,541 | 63,482 | 22,758 | 71,347 | 213.50\% |  | 48589 |
| April | 20,888 | 16,770 | 18,809 | 3,637 | 19,465 | 435.18\% |  | 15828 |
| May | 14,608 | 12,596 | 8,282 | 6,672 | 13,267 | 98.84\% |  | 6595 |
| June | 35,604 | 33,700 | 30,806 | 15,650 | 27,507 | 75.76\% |  | 11857 |
| July | 42,432 | 29,948 | 25,206 | 40,572 | 36,471 | -10.11\% |  | (4101) |
| August | 4,322 | 24,299 | 25,988 | 30,520 | 28,647 | -6.14\% |  | (1874) |
| September | 22,731 | 25,031 | 25,167 | 25,648 |  |  |  |  |
| October | 10,447 | 10,601 | 15,413 | 20,488 |  |  |  |  |
| November | 17,648 | 23,479 | 23,071 | 21,700 |  |  |  |  |
| December | 54,047 | 67,869 | 60,822 | 61,670 |  |  |  |  |
| Total | \$369,281 | \$394,636 | \$387,147 | \$341,080 | \$318,744 | 50.65\% | \$ | 107,170 |


| Restaurants | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 140,750 | 156,201 | 166,537 | 170,077 | 147,088 | -13.52\% | (22989) |
| February | 137,809 | 149,301 | 159,138 | 141,461 | 145,582 | 2.91\% | 4121 |
| March | 165,067 | 172,194 | 180,804 | 75,757 | 177,804 | 134.70\% | 102047 |
| April | 80,381 | 92,165 | 97,559 | 40,447 | 120,884 | 198.87\% | 80437 |
| May | 79,434 | 87,404 | 91,509 | 50,709 | 121,090 | 138.80\% | 70381 |
| June | 136,345 | 135,401 | 134,594 | 105,428 | 179,417 | 70.18\% | 73990 |
| July | 158,493 | 190,926 | 194,412 | 172,189 | 237,921 | 38.17\% | 65732 |
| August | 159,088 | 159,691 | 165,128 | 199,979 | 194,041 | -2.97\% | (5938) |
| September | 128,645 | 135,573 | 149,194 | 148,610 |  |  |  |
| October | 89,351 | 93,044 | 98,618 | 114,398 |  |  |  |
| November | 82,926 | 96,329 | 104,688 | 107,540 |  |  |  |
| December | 141,064 | 170,659 | 158,911 | 121,279 |  |  |  |
| Total | \$1,499,353 | \$1,638,888 | \$1,701,091 | \$1,447,874 | \$1,323,826 | 38.47\% \$ | 367,780 |


| Retail - General | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 142,695 | 156,082 | 167,966 | 182,901 | 195,338 | 6.80\% | 12437 |
| February | 125,800 | 135,324 | 155,094 | 207,054 | 173,328 | -16.29\% | (33726) |
| March | 146,621 | 169,424 | 177,960 | 174,337 | 192,110 | 10.19\% | 17773 |
| April | 115,380 | 107,993 | 123,388 | 110,401 | 206,350 | 86.91\% | 95948 |
| May | 110,343 | 124,256 | 131,279 | 147,340 | 157,192 | 6.69\% | 9852 |
| June | 150,766 | 163,758 | 193,885 | 209,467 | 170,658 | -18.53\% | (38809) |
| July | 161,460 | 180,059 | 235,412 | 233,407 | 216,210 | -7.37\% | (17198) |
| August | 149,692 | 166,988 | 223,475 | 224,784 | 193,043 | -14.12\% | (31741) |
| September | 138,046 | 142,780 | 192,595 | 208,806 |  |  |  |
| October | 119,127 | 134,034 | 179,063 | 180,863 |  |  |  |
| November | 142,805 | 156,533 | 191,461 | 187,380 |  |  |  |
| December | 198,047 | 224,095 | 283,050 | 265,069 |  |  |  |
| Total | \$1,700,782 | \$1,861,326 | \$2,254,628 | \$2,331,809 | \$1,504,229 | 0.98\% \$ | 14,537 |


| Utility | $\underline{\mathbf{2 0 1 7}}$ | $\underline{\mathbf{2 0 1 8}}$ | $\underline{\mathbf{2 0 1 9}}$ | $\underline{\mathbf{2 0 2 0}}$ | $\underline{\mathbf{2 0 2 1}}$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | ---: | :--- |
| January | 49,663 | $\mathbf{4 4 , 0 8 9}$ | $\mathbf{4 6 , 1 4 0}$ | 40,632 | 44,445 | $9.38 \%$ | 3813 |
| February | 41,972 | 44,868 | 42,206 | 35,053 | 38,341 | $9.38 \%$ | 3288 |
| March | 42,460 | 39,552 | 41,395 | 46,458 | 55,179 | $18.77 \%$ | 8721 |


| April | 34,060 | 34,859 | 34,161 | 27,264 | 33,692 | $23.58 \%$ | 6428 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| May | 29,576 | 29,875 | 27,340 | 24,481 | 29,359 | $19.93 \%$ | 4878 |
| June | 31,178 | 27,374 | 22,962 | 38,266 | 40,012 | $4.56 \%$ | 1746 |
| July | 34,970 | 26,360 | 23,331 | 23,960 | 27,207 | $13.55 \%$ | 3247 |
| August | 34,989 | 24,172 | 22,460 | 21,025 | 24,310 | $15.62 \%$ | 3285 |
| September | 18,689 | 26,115 | 23,637 | 32,600 |  |  |  |
| October | 28,058 | 30,857 | 21,227 | 23,570 |  |  |  |
| November | 31,353 | 27,416 | 29,890 | 26,708 |  |  |  |
| December | 38,566 | 45,407 | 52,153 | $49,441.06$ |  |  |  |
| Total | $\$ 415,534$ | $\$ 400,944$ | $\$ 386,902$ | $\$ 389,459$ | $\$ 292,544$ | $13.77 \%$ | $\$$ |


| Vacation Rental | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 25,276 | 46,147 | 59,020 | 107,040 | 91,800 | -14.24\% |  | (15240) |
| February | 32,150 | 39,981 | 51,600 | 83,338 | 101,593 | 21.91\% |  | 18255 |
| March | 97,491 | 111,099 | 130,694 | 47,809 | 115,891 | 142.40\% |  | 68082 |
| April | 11,480 | 17,470 | 16,021 | 20,050 | 43,762 | 118.27\% |  | 23713 |
| May | 7,252 | 5,995 | 7,494 | 1,573 | 37,471 | 2281.97\% |  | 35898 |
| June | 24,430 | 29,184 | 30,157 | 19,458 | 61,736 | 217.28\% |  | 42278 |
| July | 20,191 | 23,448 | 26,321 | 63,826 | 102,166 | 60.07\% |  | 38340 |
| August | 14,905 | 19,450 | 23,180 | 56,982 | 80,681 | 41.59\% |  | 23699 |
| September | 39,637 | 42,030 | 47,720 | 57,708 |  |  |  |  |
| October | 12,026 | 14,501 | 35,157 | 51,674 |  |  |  |  |
| November | 22,146 | 26,094 | 34,582 | 48,991 |  |  |  |  |
| December | 73,342 | 87,032 | 102,590 | 100,537 |  |  |  |  |
| Total | \$380,326 | \$462,431 | \$564,535 | \$658,985 | \$635,099 | 58.74\% | \$ | 235,024 |

